## **BALANCE SHEET**

As at Sep.30, 2014

Unit: VND

					Unit: VND
No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		489.277.895.613	401.909.061.384
I	Cash & Cash equivalents	110		61.193.003.907	120.248.844.751
1	Cash	111	V.01	9.693.003.907	18.248.844.751
2	Cash equivalents	112		51.500.000.000.00	102.000.000.000.00
II	Short-term financial investments	120	V.02	267.000.000.000	149.500.000.000
1	Short-term investments	121		267.000.000.000	149.500.000.000
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		69.951.887.495	38.642.339.159
1	Trade accounts receivables	131		26.908.228.345	23.586.219.895
2	Prepayment to suppliers	132		33.074.461.243	4.476.463.004
	Short-term intercompany receivables	133		-	-
	Receivables on percentage of construction contract completion	134		-	-
	Other receivables	135	V.03	11.748.166.538	12.063.714.928
6	Provision for short-term doubtful debts	139		(1.778.968.631)	(1.484.058.668)
IV	Inventories	140		81.315.145.409	85.159.102.651
1	Inventories	141	V.04	81.315.145.409	85.159.102.651
2	Provision for devaluation of inventories	149		-	-
V	Other short-term assets	150		9.817.858.802	8.358.774.823
1	Short-term prepaid expenses	151		2.091.546.885	580.744.332
	VAT deductible	152		6.430.701.736	7.060.096.730
3	Tax and accounts receivable from State budget	154	V.05	1.179.410.181	607.910.761
4	Other short-term assets	158		116.200.000	110.023.000
В	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		734.263.670.189	741.359.349.976
I	Long-term receivables	210		12.298.000.000	15.806.000.000
1	Long-term receivables from customers	211		12.298.000.000	15.806.000.000
	Capital receivable from subsidiaries	212		-	
	Long-term inter-company receivables	213	V.06	-	-
	Other long-term receivables	218	V.07	-	
	Provision for long-term doubtful debts	219		-	
II	Fixed assets	220		199.294.662.067	193.680.965.937
	Tangible fixed assets	221	V.08	185.749.372.915	180.886.737.763
	- Historical cost	222		382.884.788.126	358.570.901.086
	- Accumulated depreciation	223		(197.135.415.211)	(177.684.163.323)
2	Finance leases fixed assets	224	V.09	-	-
	- Historical cost	225			
	- Accumulated depreciation	226			
3	Intangible fixed assets	227	V.10	75.672.000	116.724.729
	- Historical cost	228	7.10	837.631.229	837.631.229
	- Accumulated depreciation	229		(761.959.229)	(720.906.500)
	- Accumulated depreciation	447		(101.333.443)	(120.300.300)

4	4 Construction in progress	230	V.11	13.469.617.152	12.677.503.445
III	Property investment	240	V.12	125.238.563.875	131.208.038.617
	- Historical cost	241		211.173.455.875	197.295.999.617
	- Accumulated depreciation	242		(85.934.892.000)	(66.087.961.000)
IV	Long-term financial investments	250		190.836.400.000	190.836.400.000
	1 Investment in subsidiaries	251		-	-
1	2 Investment in associate or joint-venture companies	252		24.500.000.000	24.500.000.000
(	Other long-term investments	258	V.13	166.336.400.000	166.336.400.000
4	Provision for devaluation of long-term financial investments	259		-	-
V	Other long-term assets	260		206.596.044.247	209.827.945.422
	1 Long-term prepaid expenses	261	V.14	206.596.044.247	209.827.945.422
1	Deferred income tax assets	262	V.21	-	-
(	Others	268		-	-
VI.	Goodwill	269		-	-
	TOTAL ASSETS $(270 = 100+200)$	270		1.223.541.565.802	1.143.268.411.360

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		758.189.039.326	672.691.273.029
I	Short-term liabilities	310		65.525.394.673	77.562.167.830
1	Short-term borrowing	311	V.15	-	-
2	Trade accounts payable	312		9.815.085.554	39.008.277.486
3	Advances from customers	313		23.054.393.716	108.275.859
4	Taxes and payable to state budget	314	V.16	1.406.000	117.976.614
5	Payable to employees	315		3.079.963.939	1.844.429.410
6	Payable expenses	316	V.17	708.750.611	911.067.360
7	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	20.251.002.239	30.828.367.375
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		8.614.792.614	4.743.773.726
II	Long-term liabilities	330		692.663.644.653	595.129.105.199
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		119.434.576.015	127.795.188.828
4	Long-term borrowing	334	V.20	11.500.000.000	9.500.000.000
5	Deferred income tax payable	335	V.21	-	-
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		561.729.068.638	457.833.916.371
9	Scientific and Technological Development fund	339		-	-
В	OWNER'S EQUITY	400		465.352.526.476	470.577.138.331
I	Capital sources and funds	410	V.22	465.352.526.476	470.577.138.331
	Paid-in capital	411		200.000.000.000	200.000.000.000
2	Capital surplus	412		4.000.619.235	4.000.619.235
3	Other capital of owner	413	<b>-</b>	-	-
4	Treasury stock	414		(22.812.874.949)	(22.812.874.949)

6 Foreign exchange differences       416       -       -         7 Investment and development fund       417       55.622.258.635       52.861.919.653         8 Financial reserve fund       418       22.652.523.207       21.075.186.643         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         8 Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	6 Foreign exchange differences       416       -       -         7 Investment and development fund       417       55.622.258.635       52.861.919.655         8 Financial reserve fund       418       22.652.523.207       21.075.186.647         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -	5	Asset revaluation differences	415			
7 Investment and development fund       417       55.622.258.635       52.861.919.653         8 Financial reserve fund       418       22.652.523.207       21.075.186.64°         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.74°         11 Capital for construction work       421       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	7 Investment and development fund       417       55.622.258.635       52.861.919.655         8 Financial reserve fund       418       22.652.523.207       21.075.186.647         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -						
8 Financial reserve fund       418       22.652.523.207       21.075.186.64         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.74         11 Capital for construction work       421       -       -         Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -       -	8 Financial reserve fund       418       22.652.523.207       21.075.186.647         9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -       -					55.622.258.635	52.861.919.655
9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.74         11 Capital for construction work       421       -       -         Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -	9 Other fund belong to owner's equity       419       -       -         10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         1 Bonus and welfare funds       430       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -						
10 Retained after-tax profit       420       205.890.000.348       215.452.287.747         11 Capital for construction work       421       -       -         Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -	10 Retained after-tax profit       420       205.890.000.348       215.452.287.743         11 Capital for construction work       421       -       -         1 Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -			419		-	-
Budget sources       430       -       -         1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	Budget sources         430         -         -           1 Bonus and welfare funds         431         -         -           2 Budgets         432         V.23         -         -           3 Budget for fixed asset         433         -         -         -           MINARITY INTEREST         500         -         -         -			420		205.890.000.348	215.452.287.743
1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -	1 Bonus and welfare funds       431       -       -         2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -       -         MINARITY INTEREST       500       -       -       -	11	Capital for construction work	421		-	-
2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	2 Budgets       432       V.23       -       -         3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	I	Budget sources	430		-	-
3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	3 Budget for fixed asset       433       -       -         MINARITY INTEREST       500       -       -	1	Bonus and welfare funds	431		-	-
MINARITY INTEREST 500	MINARITY INTEREST 500	2	Budgets	432	V.23	-	-
		3	Budget for fixed asset	433		-	-
TOTAL RESOURCES 440 1.223.541.565.802 1.143.268.411.360	TOTAL RESOURCES 440 1.223.541.565.802 1.143.268.411.360		MINARITY INTEREST	500		-	-
			TOTAL RESOURCES	440		1.223.541.565.802	1.143.268.411.360
-						-	-

## **INCOME STATEMENT**

**Quarter 3/2014** 

Items		Note	Quar	rter 3	Accumulation fr. Jan. 01 to Jun. 30		
Items	Code	Note	2014	2013	2014	2013	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	44.213.730.131	46.421.016.216	126.173.238.168	120.731.023.471	
2. Deductions	02		813.545.455	3.106.896.816	813.545.455	4.579.395.906	
3. Net sales and services ( 10 = 01 - 02 )	10		43.400.184.676	43.314.119.400	125.359.692.713	116.151.627.565	
4. Cost of sales	11	VI.27	33.975.407.152	31.928.647.168	97.961.616.460	87.262.612.142	
5. Gross profit (20= 10-11)	20		9.424.777.524	11.385.472.232	27.398.076.253	28.889.015.423	
6. Financial income	21	VI.26	5.650.286.691	11.800.575.767	21.116.946.273	28.185.848.040	
7. Financial expenses	22	VI.28	175.222.139	410.513.020	936.134.941	610.513.020	
- In which: Interest expense	23		175.200.000	-	535.800.000	-	
8. Selling expenses	24		243.797.636	246.972.122	841.923.390	1.163.757.444	
9. General & administrative expenses	25		6.346.305.062	2.962.349.432	12.858.848.641	13.143.716.989	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		8.309.739.378	19.566.213.425	33.878.115.554	42.156.876.010	
11. Other income	31		96.210.541	279.218.489	849.636.317	1.949.493.289	
12. Other expenses	32		-	24.295.521	405.945.479	343.480.946	
13. Other profit (40=31-32)	40		96.210.541	254.922.968	443.690.838	1.606.012.343	
14. Profit or loss in joint venture	45		-	-	-	-	
15. Profit before tax ( 50=30+40)	50		8.405.949.919	19.821.136.393	34.321.806.392	43.762.888.353	
16. Current corporate income tax expenses	51	VI.30	1.431.741.128	2.536.618.814	5.009.473.026	7.280.600.220	
17. Deferred corporate income tax expenses	52	VI.30	-	-	-	-	
18. Profit after tax (60=50-51-52)	60		6.974.208.791	17.284.517.579	29.312.333.366	36.482.288.133	
18.1 Profit after tax of minorities	61		0	0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		6.974.208.791	17.284.517.579	29.312.333.366	36.482.288.133	
19. EPS (VND/share)	70		383	950	1.611	2.005	

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

	<u>-</u> .			Accumulation fr. Jan	Unit: VND a. 01 to Sep. 30
No.	Items	Code	Note -	2014	2013
1	2	3	4	5	6
I	CASH FLOWS FROM OPERATING ACTIVITIES:				
1	Profit before tax	01		34.321.806.392	43.762.888.353
2	Adjustment in accounts				
	Fixed assets depreciation	02		28.390.653.729	22.225.655.198
	Provisions	03		294.909.963	-
	Unrealized foreign exchange difference loss/gain	04		-	-
	Loss/gain from investment	05		(20.974.718.571)	(27.748.126.014)
	Loan interest expenses	06		535.800.000	-
3	Operating profit before the changes of current capital	08		42.568.451.513	38.240.417.537
	Changes in accounts receivable	09		(27.776.669.725)	(8.606.447.669)
	Changes in inventories	10		3.843.957.242	6.135.827.813
	Changes in trade payables (interest payable, income tax payable)	11		91.660.320.476	64.049.999.896
	Changes in prepaid expenses	12		4.027.164.554	(24.343.337.036)
•••••	Loan interest paid	13		(504.300.000)	-
•••••	Corporate income tax paid	14		(5.559.139.479)	(7.398.064.645)
	Other receivables	15		16.441.552.556	3.510.812.562
	Other payables	16		(23.472.763.470)	(16.299.011.510)
	Net cash provided by (used in) operating activities	20		101.228.573.667	55.290.196.948
II	CASH FLOWS FROM INVESTING ACTIVITIES:				
1	Cash paid for purchase of capital assets and other long-term assets	21		(39.405.590.082)	(79.932.920.472)
2	Cash received from liquidation or disposal of capital assets and other long-term assets	22		-	-
3	Cash paid for lending or purchase debt tools of other companies	23		(223.500.000.000)	(136.500.000.000)
4	Withdrawal of lending or resale debt tools of other companies	24		106.000.000.000	130.000.000.000
5	Cash paid for joining capital in other companies	25		-	(7.000.000.000)
6	Withdrawal of capital in other companies	26		-	-
7	Cash received from interest, dividend and distributed profit	27		20.062.787.571	24.810.254.014
	Net cash used in investing activities	30		(136.842.802.511)	(68.622.666.458)
III	CASH FLOWS FROM FINANCING ACTIVITIES:				
1	Cash received from issuing stock, other owners' equity	31		-	_
2	Cash paid to owners' equity, repurchase issued stock	32		-	_
3	Cash received from long-term and short-term borrowings	33		4.000.000.000	10.000.000.000
4	Cash paid to principal debt  Cash paid to financial lease debt	34	<u> </u>	(2.000.000.000)	-
5	Cash paid to financial lease debt	35		-	_
6	Dividend, profit paid for owners	36	<b></b>	(25.441.612.000)	(32.734.064.000)
	Net cash (used in) provided by financing activities	40	<b> </b>	(23.441.612.000)	(22.734.064.000)
••••••	Net cash during the period (50=20+30+40)	50	<b></b>	(59.055.840.844)	(36.066.533.510)
•••••	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	<del> </del>	120.248.844.751	176.914.855.173
	Influence of foreign exchange change	61	<del> </del>	120.270.077./31	1/0./17.033.1/3

p	4	 	,
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	61.193.003.907	140.848.321.663